

6.4 Appendix IV: Cash Flow Summary Statistics by Survey Question

Table A19. Charter boat summary statistics by survey question

Survey question	Obs.	Mean	Std. err.	Min.	Max.
Inflow – Gross revenue					
Q25a. Income from charter fees	231	24,547	4,169	200	912,994
Q25b. Income from tips and fish cleaning	207	440	81	0	10,000
Q25c. Income from the sale of food and drink	209	8	6	0	900
Q25d. Income from souvenirs	209	39	25	0	5,000
Q25e. Income from the sale of fish	211	193	107	0	20,000
Q25f. Income from commercial fishing	209	1,997	995	0	200,000
Q25g. Income from other charter activities	214	736	208	0	35,000
Q25h. Other income	205	2	2	0	400
Outflow – Expenditures					
Q26a. Vessel loan principle and interest (monthly)	240	190	24	0	1,800
Q27a. Short term loan principle and interest (monthly)	241	26	8	0	1,250
Q28a. Vehicle loan principle and interest (monthly)	241	17	6	0	684
Q29a. Building/land loan principle and interest (monthly)	241	10	7	0	1,600
Q30a. Fuel and oil	227	4,661	374	100	40,000
Q30b. Captain's share	226	1,169	296	0	40,000
Q30c. Crew/mate share	236	920	183	0	20,000
Q30d. Office staff	236	19	12	0	2,000
Q30e. Bait	233	833	111	0	14,000
Q30f. Ice	233	172	19	0	2,000
Q30g. Food and drink	236	135	24	0	3,000
Q30h. State fishing permits	235	247	20	0	2,000
Q30i. Federal fishing permits	236	69	18	0	4,000
Q30j. Fishing gear and tackle	233	1,336	104	0	10,000
Q30k. Other supplies (cleaning, etc.)	234	483	77	0	10,000
Q30l. Electronics purchased	236	596	91	0	10,000
Q30m. Engine repair and boat maintenance by yard	234	2,001	230	0	25,800
Q30n. Engine repair and boat maintenance by staff	234	1,002	204	0	38,700
Q30o. Fishing association dues	235	98	12	0	1,800
Q30p. Professional certifications	235	75	11	0	1,200
Q30q. Accounting/book keeping	234	172	19	0	1,800
Q30r. Bank fees	227	51	10	0	1,000
Q30s. Legal fees	234	24	6	0	1,000
Q30t. Advertising and promotion	235	832	77	0	6,000
Q30u. Booking agent fees	235	35	12	0	1,700
Q30v. Dock/slip fees	235	2,097	148	0	9,298
Q30w. Insurance payments	237	1,500	78	0	7,000
Q30x. Telephone (and internet)	233	434	41	0	4,000
Q30y. Electric and other utilities	232	58	12	0	1,200
Q30z. Weather service subscriptions	235	21	5	0	500
Q30aa. Company vehicle lease	237	29	18	0	3,600
Q30bb. Company vehicle maintenance	237	115	31	0	4,500
Q30cc. Building lease	237	59	31	0	6,500
Q30dd. Building maintenance	238	21	14	0	3,000

Q30ee. Lodging related to providing trips	238	39	13	0	1,840
Q30ff. Meals related to providing trips	236	45	10	0	1,000
Q30gg. Trailer maintenance	234	86	17	0	1,953
Q30hh. Tow vehicle gas	232	199	34	0	4,000
Q30ii. Tow vehicle maintenance	234	65	15	0	1,904
Q30jj. Tolls	235	18	4	0	410
Q30kk. Boat launching fees	236	71	18	0	3,000
Q30ll. Other	235	0	0	0	0

Table A20. Head boat summary statistics by survey question

Survey question	Obs.	Mean	Std. err.	Min.	Max.
Inflow – Gross revenue					
Q25a. Income from charter fees	26	202,202	25,752	20,000	500,000
Q25b. Income from tips and fish cleaning	23	942	583	0	11,000
Q25c. Income from the sale of food and drink	24	1,334	644	0	12,500
Q25d. Income from souvenirs	23	109	109	0	2,500
Q25e. Income from the sale of fish	24	0	0	0	0
Q25f. Income from commercial fishing	24	0	0	0	0
Q25g. Income from other charter activities	26	8,892	5,026	0	125,000
Q25h. Other income	23	332	289	0	6,626
Outflow – Expenditures					
Q26a. Vessel loan principle and interest (monthly)	33	806	209	0	4,591
Q27a. Short term loan principle and interest (monthly)	32	198	80	0	1,796
Q28a. Vehicle loan principle and interest (monthly)	33	41	22	0	590
Q29a. Building/land loan principle and interest (monthly)	33	156	114	0	3,500
Q30a. Fuel and oil	22	24,775	3,554	1,200	60,000
Q30b. Captain's share	26	17,014	3,536	0	56,400
Q30c. Crew/mate share	27	18,240	4,074	0	80,000
Q30d. Office staff	26	1,704	753	0	13,500
Q30e. Bait	25	5,498	830	0	14,000
Q30f. Ice	26	195	72	0	1,250
Q30g. Food and drink	27	289	130	0	2,500
Q30h. State fishing permits	26	308	59	0	900
Q30i. Federal fishing permits	29	381	115	0	2,800
Q30j. Fishing gear and tackle	28	2,827	536	0	10,000
Q30k. Other supplies (cleaning, etc.)	28	1,380	301	0	6,280
Q30l. Electronics purchased	30	1,339	364	0	7,000
Q30m. Engine repair and boat maintenance by yard	25	4,843	1,180	0	26,000
Q30n. Engine repair and boat maintenance by staff	28	4,823	1,065	0	19,500
Q30o. Fishing association dues	27	2596	80	0	1,500
Q30p. Professional certifications	29	112	50	0	1,400
Q30q. Accounting/book keeping	28	1,419	281	0	5,500
Q30r. Bank fees	28	229	71	0	1,200
Q30s. Legal fees	28	257	97	0	2,000
Q30t. Advertising and promotion	24	6,540	1,185	0	16,500
Q30u. Booking agent fees	29	0	0	0	0
Q30v. Dock/slip fees	29	5,430	990	0	18,000
Q30w. Insurance payments	25	6,709	849	0	16,000
Q30x. Telephone (and internet)	26	1,057	221	0	4,000
Q30y. Electric and other utilities	27	456	163	0	3,400
Q30z. Weather service subscriptions	31	0	0	0	0
Q30aa. Company vehicle lease	30	133	133	0	4,000
Q30bb. Company vehicle maintenance	30	138	61	0	1,250
Q30cc. Building lease	31	183	127	0	3,000
Q30dd. Building maintenance	30	67	67	0	2,000
Q30ee. Lodging related to providing trips	31	0	0	0	0
Q30ff. Meals related to providing trips	31	5	5	0	140
Q30gg. Trailer maintenance	31	0	0	0	0
Q30hh. Tow vehicle gas	31	0	0	0	0

Q30ii. Tow vehicle maintenance	31	0	0	0	0
Q30jj. Tolls	29	3	3	0	84
Q30kk. Boat launching fees	30	4	4	0	120
Q30ll. Other	31	0	0	0	0
